

# How?

## THE GOAL:

To invest in the future of Agriculture through youth; offering an educational experience in selecting, feeding, and marketing the finished product.

## WHO buys at the Livestock Sale?

Anyone interested in supporting youth in 4-H or FFA and having an appreciation for top quality beef, pork, lamb, goat, rabbit and poultry for the freezer.

## WHERE?

At the Cowlitz County Fairgrounds  
**Friday, July 28th at 6:30 p.m.** during the Cowlitz County Fair in Longview

**If you would like to be a part of this year's sale or would like information, please contact:**

**Laaci Louderback, President.....360-471-1299**  
**Curtis Inman, Vice President....360-751-2349**

Email:  
cowlitzmarketsale@hotmail.com  
www.cowlitzmsc.org

We accept cash, check, Visa, and Mastercard as payment  
A 3% fee will be charged for Credit Card payments

### 1) TURNING:

By paying a support price and allowing the animal to be "TURNED" (RESOLD) to a packer or commercial buyer at the market price (FLOOR) that has been established.

#### "TURN" Examples:

Buyer bids \$1.00/lb. on a 1,000 lb.steer.  
Floor price is \$0.70/lb

$$\begin{aligned} \$1.00 \times 1,000 \text{ lb.} &= \$ 1,000 \\ \$0.70 \times 1,000 \text{ lb.} &= \$ \underline{700} \\ & \$ 300 \end{aligned}$$

Buyer's cost is \$300.00 to support the steer.

Buyer bids \$1.00/lb. on a 220lb. hog.  
Floor price is \$0.40/lb.

$$\begin{aligned} \$1.00 \times 220 \text{ lb.} &= \$220.00 \\ \$0.40 \times 220 \text{ lb.} &= \underline{\$ 88.00} \\ & \$132.00 \end{aligned}$$

Buyer's cost is \$132.00 to support the hog.

Buyer bids \$1.00/lb. on a 110 lb. lamb  
Floor price is \$0.55/lb.

$$\begin{aligned} \$1.00 \times 110 \text{ lbs.} &= \$110.00 \\ \$0.55 \times 110 \text{ lbs.} &= \underline{\$60.50} \\ & \$ 49.50 \end{aligned}$$

Buyer's cost is \$49.50 to support the lamb.

(Floor price = what regional wholesale market price per pound is on the day of the sale).

**Purchase of an animal or donation may be tax deductible as a business advertising expense. Please contact your tax accountant for verification**

### 2) PURCHASING OUTRIGHT:

By purchasing a steer, lamb, hog or market goat for custom processing or obtaining meat for the family freezer. This will involve some additional cost for initial processing, cutting and wrapping.

- ◆ Purchases made on live weight.
- ◆ All processing costs are in addition to purchase price and are figured on hanging weight of carcass-cost will also include slaughter fees to be posted the night of the sale
- ◆ Costs are on a per lb. basis and will vary according to your cut and wrap shop.
- ◆ Smoking costs for ham and bacon curing are in addition to cut and wrap costs.
- ◆ Poultry and rabbits are sold in a pen of 3 and no slaughter arrangements are made by the sale committee.

**2A** An animal may be purchased by more than one individual/business if you wish to split an animal. The buyers must make their own arrangements to do this and bid as one entity. (Example: Bob Brown and Whitney White arrange to each buy one half of Sally Smart's hog. They bid as Brown-White and each buyer is responsible for 1/2 of the purchase price and pays the Treasurer.)

**2B** Pen of rabbits and poultry consists of 3 animals and the price bid is per pen.

### 3) DONATION/ADD-ON:

By contributing any amount of money to an individual or to the Livestock Sale Committee to distribute.

I \_\_\_\_\_

wish to donate \$ \_\_\_\_\_

and I am enclosing a check payable to the **Cowlitz County 4-H and FFA Youth Livestock Sale.**

This donation shall be used for:

All youth selling market animals at the sale (*approximately 85 kids* will receive an equal portion of the donation).

~ OR ~

Specific Support of \_\_\_\_\_

(name of youth)

Janet White Memorial Scholarship or Other (Specify \_\_\_\_\_)

**This donation will be given to the designated youth(s) in addition to what they receive in the sale of their animal during the Youth Livestock Sale.**

**If you cannot attend the sale and would like to make a donation, please complete this form and send by August 4, 2023 to:**

**Cari Jenkins, Treasurer  
P.O. Box 1523  
Castle Rock, WA 98611**

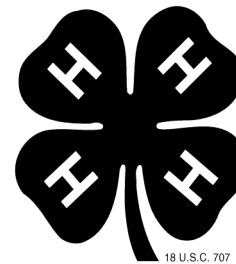
**Thank you for your support!**

4 Corners Farm & Garden  
Academy Mortgage  
Advanced Electrical Technology  
Advanced Forming Solutions  
Advantage Chiropractic and Massage  
Aiden Helenberg  
Alison Peters  
Amos Charolais  
Amy & Doug Sheldon  
Andrea Yoho  
Anthony & Katrina Harris  
Anthony & Michelle Setera  
Austin & Brittany Althof  
Barb Rider  
Chopper & Rockie Johnston  
Bob Beal State Farm Ins. Bud  
Clary Chevrolet, Inc.  
C & C Logging  
Castle Rock Auto Licensing  
Castle Rock Brake & Alignment  
Cathie Spellmeyer  
Chase Hadaller LLC  
Chehalis Livestock Market  
Chilton Logging  
Chippen Tree Service  
Chris & Russ Bath  
Chuck & Kim Gould  
Clark-Cowlitz Farm Bureau  
Copper River Red Spud Company  
Cowlitz Clean Sweep  
Curtis & Whitney Inman & Family  
Daphne & Jeff Fritz  
Dawn & Ron Berry  
Denali Heating & Air Cond.  
Doug & Sharron Barney  
Drew's Grocery  
Eatherton Cattle Co.  
Erik & Michelle Metcalf  
Ernest K Batey III  
F & B Logging  
Fibre Federal Credit Union  
Financial Strategies  
Forest View Farm  
Garbe Dental Lab  
Grandma Godinho  
High Cascades Agency Hop  
n Grape  
Horsley Timber & Construction, Inc.

Inman Logging LLC  
James Farm  
Jammies Environmental  
Janet White Memorial Scholarship Fund  
Jeanette & Steven Foster  
John & Claudia Shepard  
Jordan & Bryce Garbe  
Kalama Auto  
Kathy Chapman  
Kyle & Ashley Foster  
Les Schwab Tire Center Luke & Sarah Brown  
On Target Outdoors  
Pacific Northern Environmental  
Papa, Nana & Archie  
Pape' Machinery  
PNW Sandwich  
Quiet Acres Angus  
Rawhide Electric  
Rebecca Moorhead  
REMAX Premier Group  
Richardson Simmentals Ron & Tami Graham Rusty Ranch  
Sandra Falk  
Scott DeRosier  
Shelley & Todd Riley Sloans  
Abbey Carpet & Floor  
Smokey Mountain Arena & Stables  
Stacey Fleming  
Steve James SR  
Superior Tire Service  
Temco  
The Nickelson Family  
The Roof Doctor  
The Smith Family  
The Villager  
The Walker House  
Thermac  
Tim Brown Logging  
Tim Eastman Equip. Repair & Weld  
Tom Anderson  
Troy Family Dental  
United States Gypsum  
Vince Wilbur  
Weatherguard  
Weyerhaeuser Lower Columbia Region  
Weyerhaeuser St Helens Tree Farm

**4 Corners Farm and Garden**  
**Advanced Electrical Technology**  
**C & C Logging**  
**Carney Construction**  
**Castle Rock Auto Licensing**  
**Chase Hadaller LLC**  
**Clark-Cowlitz Farm Bureau**  
**Cowlitz Animal Clinic**  
**Cowlitz Clean Sweep**  
**Cowlitz River Rigging**  
**East Side Vocational Services**  
**Gould-Sunrise Logging**  
**High Cascades Agency**  
**Janet White Memorial Scholarship Fund**  
**LaFave Brothers Trucking**  
**Les Schwab Tire Center**  
**Luke & Sarah Brown**  
**New Spring Equities, LLC**  
**Pacific Tech Construction**  
**Sightly Acres Ranch**  
**Temco**  
**Tim Eastman Equip. Repair & Weld**  
**Tug Cox**  
**Wagner Orthodontics**  
**Weatherguard**  
**Western Fabrication**  
**Wilco Farm Stores**  
**Woods Logging Supply, Inc.**

**Thank you to all that  
purchased animals in  
2022, your support is  
appreciated!**



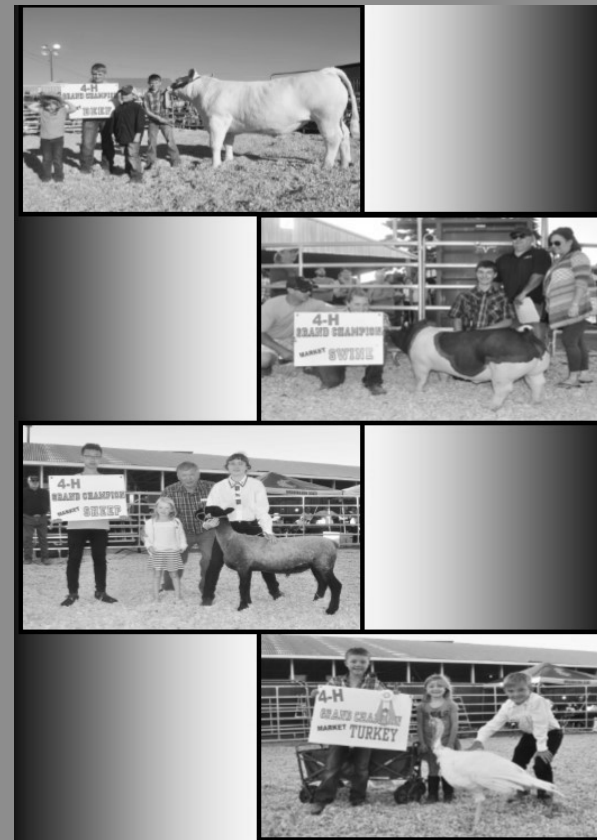
4-H offers youth the opportunity to develop skills relating to all aspects of life. The 4-H program of

Washington State emphasizes learning through all means. The 4-H program teaches sportsmanship, responsibility, and respect for oneself and others, as well as the development of skills that will lead to success in future challenges.



FFA is dedicated to the promotion of Washington agriculture, economic growth, and ecology. The youth of FFA

are educated in the industry of agriculture. Skills of showmanship, display, and confidence are combined with the development of agricultural leadership.



**COWLITZ COUNTY  
YOUTH MARKET SALE**

**Friday, July 28, 2023**

**6:30 p.m.**

**Cowlitz County  
Fairgrounds**

**Free Fair Admission**